Spearheading Management Movement

OFFICIAL MONTHLY MAGAZINE OF KERALA MANAGEMENT ASSOCIATION

VOLUME 19 | ISSUE 03



Can't accompany your loved ones?

"We'll go to them"

Call Us @: **94468 82000**

For Lab Test @Your Doorstep



MC-8040

NABL ACCREDITED

www.medivision.in



President Speaks

Dear Member,

A picture is worth a thousand words, but the memory is invaluable.

The Kerala Management Association has a glorious history which needs to be told and retold. Much of KMA's history is a mirror of Kerala's own industrial landscape. The great companies of the 1950s, 60s and 70s who have become extinct were



instrumental in establishing this organization. The titans of Kerala industry and management, who headed those companies or institutions, for example The Fertilisers And Chemicals Travancore Limited (FACT), Cochin University of Science and Technology (CUSAT), Federal Bank Limited. ensured that the work of KMA would be housed suitably in a location that was still isolated.

Only time would reveal the far sightedness of the KMA stalwarts. Its location is much sought after and in the middle of a 'happening' place. The then building was modern and pleasing. The lines, colour and facade were in keeping with the gravity of the organization. The halls and rooms were designed well and air-conditioned and the atmosphere was definitely a welcoming one. Predominantly white and grey, the colours reflected sobriety. Many functions were held within its halls. It was rarely crowded unless it was election time or a meeting. Many of its current members have grown with the old building and a sense of familiarity pervaded the building.

But change as always beckoned. Climate change, increased urbanism, improper land use and density of population have led to the rebuilding of the office. Gone are the familiar contours but that sense of being part of a community will surely still linger.

L Nirmala President



VOLUME 19 | ISSUE 03 | AUGUST 2022

EDITORIAL COMMITTEE

Chairman/Editor

Dileep Narayanan

Members

Reii Raman Jairai TS

Sunil Balakrishnan

Dr. Shylaja Menon

KMA EXECUTIVE COMMITTEE

L Nirmala

President

A Balakrishnan

Senior Vice President

Bibu Punnooran

Vice President

Algiers Khalid

Secretary

Dileep Narayanan

Joint Secretary

Johnson Mathew

Treasurer

R Madhav Chandran

Immediate Past President

SECRETARIAT

Lt. Joioe Jacob

Executive Director

Padmakumar S

Prajith R Nair

Sanghta Xavier

Aimal KA

DESIGN & PRINT

Maptho Printings, Kalamassery

For Advertisement enquiries:

info@kma.org.in Kerala Management Association Management House Shihab Thangal Road Cochin, Kerala - 682020

Phone: +91 484 2317917

Be part of KMA News:

Please send stories, projects, queries, feedback and photographs (high resolution digital images only). We assume no responsibility for unsolicited materials.

Printed and published by

L Nirmala, President, Kerala Management Association



From the Editor's Desk

Dear Reader

In this edition of KMA News, we can't keep still! The news is such that we are unable to contain our excitement. This August being our beloved India's 75th year of Independence and the whole country gearing up for this celebration of 'Azaadi Ka Amrit Mahotsav', we also have something significant to celebrate at KMA. The much-awaited moment is finally here, and with both great pride and yet utmost humility, we present to you the brand-new face of KMA House. It is an important milestone in KMA's journey, one that will always be etched in the glorious history of KMA. And here we are, together, as we create history and pave the future for both KMA and India.

We are also excited to bring you this edition of KMA News for the page-turning content and share all that is happening at KMA in July. Our first article by Mr Biju Dominic raises a very pertinent question on the appropriate dress code for Zoom Meetings whilst we work from home. So all our members can put their doubts to rest on this subject that affects most of us almost daily.

In the lead article by Dr Bibhuti Bhushan Pattanaik, he urges us to focus on improving the logistics infrastructure in Kerala.

We continue to urge you to share your valuable feedback and make KMA News a conversation between KMA and its members. We look forward to hearing from you.

Happy 75th Independence Day!

Dileep Narayanan



Biju Dominic

Chief evangelist, Fractal Analytics, and chairman, FinalMile Consulting.

recent plea in the Supreme Court that sought relief for lawyers from having to wear black coats and gowns in the apex court and high courts has raised some interesting questions about work dress codes. These questions

are even more relevant in the present times of work-from-home. When working from home, should an employee dress for the home or the office? In a Zoom meeting, does it matter what the employee wears below the camera? And the most

significant question here is whether, beyond the added discomfort of formal wear and extra laundry bills, these outward appearances have any impact on the quality of one's work.

No doubt, one's work dress acts as a mark of identification. In a crowd, we can identify a police officer by his uniform. So it makes sense to insist on a particular type of work dress in those professions where such identification is essential. A person who has a stethoscope around his or her neck will be identified as a health professional. If so, why should doctors have to wear a white coat?

A study, Public Perceptions of Physician Attire and Professionalism in the US, by Helen Xun and others of the Johns Hopkins University School of Medicine found that physicians wearing white coats were perceived as significantly more experienced, professional, and friendly, compared with those doctors who opted for more casual fashion choices. So it is not surprising that the study found patients preferring doctors who wear white coats.

A lot of pieces of clothing carry with them some symbolic meaning and thus result in certain qualities being attributed to their wearers. A judge's robe, for example, stands for justice. A policeman's uniform signifies authority. Studies have shown that those who wear coats are generally thought to be intelligent, precise and scientific thinkers and those wearing casual clothes are perceived as more creative. So words of advice captured in savings like "clothes make the man" and "dress for the job you want, not the one you have" are all very relevant.

The most significant study on work dress was done by Hajo Adam and Adam Galinksy from Northwestern University. 'Enclothed Cognition', published in the Journal of Experimental Social Psychology, provided new insights on the issue. It established that the clothes you wear don't just change the way others see you, they change the

way you see yourself.

This research involved asking some participants to wear casual clothes and others to wear business attire while taking some intellectual tests. In these experiments, researchers found that the participants doing a task wearing white lab coats made only half as many errors as those participants who wore street clothes. Participants in a doctor's coat spotted more differences than those wearing a painter's coat. The lab coat, which symbolises science and medical doctors, apparently elevated the efforts of participants to live up to it. They were much better at concentrating and more engaged in the activity at hand while wearing white coats.

Another study, The Aesthetics We Wear: How Attire Influences What We Buy, by Keisha Cutright, a marketing professor at Duke Fuqua School of Business, found that what we wear can affect our purchasing decisions. Shoppers in dressier clothing, such as a dress or blazer, bought nearly 18% more items than shoppers in casual outfits, such as T-shirts and flip-flops.

These experiments are part of a larger field of study called 'embodied cognition', where how one's brain and body interact with the environment around and how that interaction constitutes and contributes to cognition is studied. As mentioned in their book The Body has a Mind of its Own, neuroscientists Sandra Blakeslee and Matthew Blakeslee argue that one's self does not end where one's flesh ends, but suffuses and blends with the world, including other things. So as you enter a parking garage with a low ceiling, you can 'feel' the nearness of your car's roof to the height barrier as if it were your own scalp. This is why you instinctively duck when you pass under such a barrier. So it is logical to conclude that the clothes

you wear, an external item that is closest to one's body, will be an extension of oneself and will also have an impact on one's cognition.

In these times of work-from-home, your attire plays yet another role—of enabling an identity transition. In earlier times, when one worked in a location away from one's home, changing from one's home dress to a work get-up was a daily ritual that allowed a smooth transition from one's home identity to one's work identity. Even though working from home doesn't strictly necessitate it, it makes sense to keep up this daily ritual of changing into formal-wear.

Clothes have power over our mind. The clothes we wear are one of those non-conscious factors that have always affected our behaviour and will continue to do so. The next time you attend a Zoom meeting, what you wear above the screen level of the camera matters because it influences how others perceive you. This may seem obvious. But a significant learning is that not just what you wear above the screen, but even what you wear below that level will impact the most important person in that meeting—you.

Our debate over the need for lawyers to be in black upper attire in hot Indian conditions can continue. But the verdict on the overall relevance of dress codes is clear. The clothes we wear to work really do matter.

Logistics and Supply Chain InfrastructureKey to growth for trade and Industry



any use the terms Logistics and Supply Chain Management (SCM) interchangeably. While logistics focuses on the movement and storage/warehousing of goods in the supply chain, the SCM is more comprehensive covering coordination and integration between partners / players those have a role in the network including vendors or raw material suppliers, sourcing, manufacturing, transportation, storage, marketing/ selling to end customers, after sales service, reverse logistics, etc. So supply chain logistics coordinate the storage and shipping of goods across the supply chain. The process begins with raw materials, continues to manufacturing, distribution or delivery of finished goods to the customers. When well executed with efficiency, logistics and SCM reduces costs, give companies a competitive advantage and bring value to customers. The ultimate goal of SCM is to find the processes that ensure a smooth, efficient flow of goods that gives the customers an excellent experience, fulfilment and drive the business forward.

Logistics is one components and a critical piece in the entire supply chain and it supports the supply chain by delivering right product in right quantity at right place and at right time. It reduces the turn around time, costs and improve efficiency thereby retaining customers and increasing loyalty.

Logistical components of supply chain includes :-

- i) Storage/warehousing;
- ii) Material handling;
- iii) Packaging;
- iv) Unitisation;
- v) Inventory control;
- vi) Uni mode or multi-model transportation.

Logistics sector in India remains complex with the involvement of more than 20 Government agencies under various Departments/ Ministries, 40 partnering Government agencies, 37 Export Promotion Councils. They deal with 500 certifications covering more than 10,000 commodities. Some of the agencies involved in the logistics sector are as follows: -

- Rail transportation: Indian Railways , CONCOR, RITES, DFC, IRCON, etc.
- ii) Road transportation:- National Highways Authority of India , State Governments , Companies building Toll Roads,
- ii) Air transportation: Airport Authority of India with about 23 domestic cargo terminals and 20 international cargo terminals.
- iv) Land Ports: Land
 Ports Authority of India (LPAI)
 established in 2012 under
 Land Ports Authority of India
 Act,2010 running at present
 nine Integrated Check Points
 (ICPs) at Attari, Agartala,
 Petrapole, Raxaul, Jogbani,
 Moreh, Sutarkandi and
 Srimantapur for trans border
 movement of goods.
- v) CIWTC:- for inland water transport.
- vi) Warehousing: -Major agencies in public sector are Food Corporation of India (FCI), Central Warehousing

Corporation (CWC), State Warehousing Corporations (SWCs) and Warehousing Service Providers (WSPs) in the Private Sector

vii) Major & Minor Ports in the Public Sector and Private Sector.

However, due to lack of coordination and integration among the agencies the logistics cost in India is high at around 13-14% of GDP. It needs to be brought down to around 9-10% of GDP through synergies flowing from a coordinated approach which will reduce the logistics cost.

The Government has been quite aware of the need to bridge the infrastructure gap and fast track growth in logistics related infrastructure in the nation. While articulating the need to lower logistics costs in India, the Finance Minister allocated Rs.5.54 trillion towards capital expenditure across various ministries in the Union Budget 2021-22, a 34.5 percent jump from the previous vear. Mission Gati-Shakti has been launched as a national master plan for multi-modal connectivity which will bring nearly 16 different ministries and departments of the government together to promote coordinated planning and execution of projects. This will aid in development of an integrated logistics and transport policy providing end to end connectivity.

Further, the commissioning of the Eastern and Western Dedicated Freight Corridors can be a game changer for boosting railway freight share as it will not only decongest the existing rail network but would allow for longer rakes to carry higher loads of about 30 tons per wagon at an average speed of nearly 70 km/hour. This is in addition to the Bharatmala Pariyojana under which 34,000 km of road infrastructure works would be undertaken, of which, 11,000 km

was targeted to be completed by March 2022. The National Air Cargo Policy has also been formulated that seeks to build air transport shipment hubs in all major airports by 2025. While these initiatives are noteworthy, a few other measures can be undertaken to fully unlock the potential of logistics infrastructure in India.

PM – Gati Shakti – National Master Plan

PM – Gati Shakti – National Master Plan has been launched in October 2021 for providing multi-modal connectivity infrastructure to various economic zones.

It is a transformative approach for economic growth and sustainable development.

The approach is driven by seven (7) engines: -

- Railway
- Roads
- Waterways
- Ports
- Airports
- Mass Transport
- Logistics infrastructure

These seven engines will be supported by complementary roles of energy transmission, IT infrastructure, communication, water, sewerage and other social infrastructure. Integration of all efforts of Central Govt., State Govts, Public and Private Sectors together leading to creation of jobs and entrepreneurial opportunities. The PM Gati Shakti National Master Plan (NMP) is expected to result in economic transformation, seamless multimodal connectivity and logistics efficiency. It will also include infrastructure being developed by the State Governments. The touch stone of the National Master Plan will be creation of world class modern infrastructure and logistics

synergy among different modes of transport for movement of both goods and people. This will keep increasing productivity and reducing the logistics cost and accelerate economic development.

The NMP provides comprehensive data base of the ongoing and future projects of all infrastructure Ministries such as Railways, Roads, Ports, etc. and States involved in development of economic zones integrated with 200 + geographic information system layers, thereby facilitating planning, designing and execution of infrastructure projects with a common vision.

In the NMP all the existing and proposed economic zones have been mapped along with the multi modal connectivity infrastructure in a single plat from ranging in three time periods i.e. status as on 2014-15, achievements made by 2020-21 and planned interventions up to 2024-25.

Aim is to create next generation infrastructure in a synchronised/integrated manner, instead of planning and designing in Silos, incorporating all infrastructure schemes of various Ministries such as Bharat Mala, Sagar Mala, Inland waterways, Sea Ports, Dry Land Ports, UDAN, Economic Zones like Textile clusters, Pharma clusters, economic parks, agri zones, fishing clusters etc.

National Logistics Policy

As mentioned "Logistics" or "Logistics Services" means the carriage or transport of goods from origin to destination through single or multimodal transportation and includes storage or warehousing, loading, unloading and related value added services.

In order to enhance effectiveness of logistics in the country and reduce costs, a National Logistics Policy (NLP) is under formulation.

The vision of the NLP is "To

Develop a technologically enabled, integrated, cost effective and a sustainable logistics eco system for accelerated and inclusive growth ".

Objective of the NLP will be to reduce the logistics cost to comparable global bench mark by 2030 by streamlining and strengthening India's logistic sector through integration ,optimisation ,standardisation of assets and processes and modernisation thus promoting seamless movement of goods across the country and increase in the ease of doing business.

NLP is expected to enhance seamless distribution of goods across the country, promote ease of doing business for players across the sector. It will further strengthen the warehousing sector by improving the quality of storage infrastructure, including specialised warehouses.

Reduction in logistics cost by: -

- Improvement in transportation.
- Improvement in warehousing infrastructure.
- Improvement in inventory management.
- Improved efficiency in regulatory matters, order processing.

Endeavour will be to bring India within logistics Performance index (LPI) rank 25 by 2030.

World Bank LPI analyses countries in six (6) components such as: -

- i) Efficiency of Customs & Border Management Clearance.
- ii) Quality of trade and transportation infrastructure.
- iii) Ease of arranging competitively priced shipments.
- iv) Competence and quality of logistics services.

- v) Ability to trace and track consignments.
- vi) Frequency with which the consignments reach consignees within scheduled or expected delivery time.

As per the World Bank LPI global ranking 2018, India ranks at 44 with LPI score of 3.18. Ranking of major economies are as follows: -

Rank	Country	Score
1st	Germany	4.2
2nd	Sweden	4.05
3rd	Belgium	4.04
4th	Austria	4.03
5th	Japan	4.03
14th	USA	3.89
26th	China	3.61
44th	India	3.18

Warehousing- a critical component of Logistics and Supply Chain Infrastructure

Traditionally warehousing refers to the activities involving storage of goods in a systematic and orderly manner thereby ensuring proper upkeep and preservation from time of its production or purchase till sale or consumption .Warehousing is an interlinked economic activity closely linked with production, trade and finally consumption. No economic activity is free from warehousing. One may think warehousing is a sign of inefficiency but it is a necessary evil and inescapable. Warehousing is all the more necessary for development of agro processing and agri marketing by reduction of post harvest losses, avoiding distress sale by farmers, pledge financing against Negotiable Warehouse Receipt (NWR) which also becomes a tool for trade by converting the underlying commodity into bankable asset.

The need for warehousing arises when goods are produced locally but there is wide spread

consumption and in other cases where goods are produced seasonally but consumed round the year. In both situation transportation and warehousing is inevitable linking production with consumption. Warehousing becomes integral component of supply chain and helps in achieving economy of scale in production and procurement. Warehouses thus serve time and place utility in the supply chain. An ideal warehouse also extends various ancillary facilities including sorting, packing, blending, grading, processing of goods for sale, transport, retailing, clearing etc.

A warehouse also plays an important role in implementing the agricultural price policy of the Government by way of price stabilization. Advent of technology has

introduced many value-added services and innovative system like packaging, labelling and distribution are a becoming a part of warehousing.

Status of Warehousing infrastructure in the Country

Warehousing is a capital intensive industry. Particularly for high volume and low value goods like agricultural commodities ,warehousing activity does not give good return. Therefore, the private sector, until recently, was always shy of investment. Therefore, in the post-independence era, warehousing was mostly provided by public sector. The foundation public warehousing in the country was laid with the enactment of Agricultural Produce(Development and Warehousing) Corporations Act, 1956 setting up a three tier system of warehousing. This Act was later repealed and replaced with the Warehousing Corporations Act, 1962 under which the Central Warehousing Corporation (CWC) and State

Warehousing Corporations (SWCs) are now functioning. The Food Corporation of India (FCI), State Civil Supplies Corporations and a large number of state agencies are also providing warehousing facilities for food grains and large number of

agricultural commodities.

However, during last two decades, in view of many financial incentives rolled out by successive governments in for of back ended credit linked subsidy, tax incentives, etc, a large no of private individuals and companies have created substantial warehousing infrastructure in the country. The warehousing sector is now open to 100% FDI investment

As per the Annual Report of the Warehousing Development and Regulatory Authority (WDRA) for the year 2020-2021, as on 31st March, 2021 the agency wise warehousing capacity remained as below:

SI No	Agency	Storage Capacity (In million tons)
1	Food Corporation of India	12.70
2	Central Warehousing Corporation	14.50
3	State Warehousing Corporations	43.91
5	Cooperative Sector	16.53
6	Private Sector	78.56*
	Total	166.20

*Out of this 69.16 million tons have been created in 27 States at 40,448 locations under Grameen Bhandaran Yojana / Agriculture Marketing Infrastructure Scheme of Government of India under which 25% subsidy on capital investment is given.

The CWC now operates warehouses at about 436 locations and provides scientific storage facilities for more than 200 commodities besides operating 25 Container Freight Stations (CFSs) and Inland Clearance Depots(ICDs)/Integrated Check Post (ICP) for import/export cargo.

Warehousing Infrastructure in Kerala

Agency	No of Warehouses	Storage Capacity (Lakh MT)
Central Warehousing Corporation	12	1.86
Kerala State Warehousing Corpn	53	2.32
Cooperative Sector (Geo tagged by NABARD)	221	0.53
Private Sector (Geo tagged by NABARD)	56	0.71
Private Sector (Surveyed by CWC)	80	5.31
Total	422	10.73

List of Warehouses Of CWC in Kerala

SI No	Name of Center	District	Capacity (MTs)
1	Edathala	Ernakulam	11,700
2	Ernakulam	Ernakulam	11,700
3	Kakkanad	Ernakulam	21,850
4	Kakkancherrry	Malapuram	14,300
5	Kanjikode	Palakkad	20,000
6	Kannur	Kannur	9,590
7	Kochi	Ernakulam	5,030
8	Kozhikode	Kozhikode	12,254
9	Kunnamthanum	Pathanamthita	13,864
10	Trichur	Trichur	32,590
11	Trivandrum	Trivandrum	20,264
12	Thalassery	Kannur	10,000
	Total		1,85,507

The CWC also has plans to construct addional warehousing capacity aggregating 44,000 MT at Kanjikode, Madikei(Kasargod) and Kakkanad during 2022-23.

10 | AUGUST 2022 | Kmall | LILIUI

Warehousing Opportunities In Kerala

With both the major warehousing agencies in public sector, i.e the CWC and Kerala SWC presently running with high capacity utilisation level of 99 % and 89 % respectively there is good scope for putting up additional warehousing capacity for meeting growing demand from e-commerce, FMCG and white goods sectors. Kerala, a consumer state with predominantly urban/semi urban population, is witnessing a surge in e-commerce market. High level competition among major e-commerce players has increased the warehousing requirement in the State manifold. Warehousing facilities of the companies currently centred around Tier-1 cities of has started spreading to Tier-2 and Tier-3 cities.

Kerala is the largest spices producing state in the country. Spices export business in Kerala is one of the flourishing business in food export industry. Kerala alone contributes 75 %to India's spices export. Setting

up of temperature controlled warehouses is mutually beneficial for the spices trade and warehousing sector.

Challenges for Warehousing Sector in Kerala

29 % of Kerala's total geographical area is classified as "forest" and around 5 % as "wet land" which makes a large portion of the State unavailable for construction activities. Hence, suitable land which is the basic need for a warehouse becomes cost prohibitive. Very high cost of labour and material for construction makes construction of warehouses very costly. These factors make the logistics and warehousing cost in Kerala very high.

Beside, the low level of mechanisation in the warehouses in Kerala due to resistance from labour unions and low productivity of labour makes the warehousing industry in the state labour intensive , expensive and inefficient adding to the total logistics cost.

Leader Insight Lecture

Held on 7th July 2022.

angaluru Swastika College Principal Malini Hebbar delivered a keynote address on the topic 'The Art of Articulation' at the Leader Insight lecture series organized by the Kerala Management Association (KMA). She said that innovative ideas can be absorbed and implemented through joint activities. A good speaker should pay attention not to how the speaker pronounces the words, but to what message



he conveys. Lectures and speeches are only for the means of communication. She said that to be a good speaker you must also be a good listener.

We live in the midst of a diverse culture. Therefore, we must know different languages and ways of communication. Even gestures have different meanings in different countries and cultures, she said. No matter how many skills you

have, communication is not possible without confidence. It is more important to have the mindset to embrace the changes and be prepare for it. It is our mind that needs to change. Success can only be achieved if you know yourself and are ready to embrace change. KMA President L. Nirmala, Program Committee Chairman Bibu Punnooran and Honorary Secretary Algiers Khalid spoke.

Women **Managers** Forum Lecture Series

Held on 14th July 2022.

s. Nutan Manohar, founder of Me Met Me and Eze Bio Essence, delivered lecture on the topic Achieving Peak Performance by Honoring Rest and Recovery as part of the lecture series organized by the Women Managers Forum of the Kerala Management Association (KMA). She said that when the mind



and brain work together, one can accomplish things with complete satisfaction.

Whatever work you do, do it in the best way possible. Success in life can only be achieved with a clear vision. Science is advancing rapidly. Our perspective needs to change accordingly. The goal should be to

utilize the extraordinary ability for a long time. Yoga and meditation are more energizing, she said.

KMA President L. Nirmala presided, Women Managers Forum Chairperson Lekha Balachandran welcomed and KMA Honorary Secretary Algiers Khalid proposed vote of thanks.



CEO talk

held on 21st July 2022

erala should focus on developing logistics infrastructure, said Dr. Bibhuti Bhushan Pattnaik, Former Chairman of Warehousing Development and Regulatory Authority. He also said that the producers will be able to benefit only if the packing, transportation, storage and distribution chain are streangthened. By strengthening supply chain and logistics, companies will be more profitable and customers will be relieved of burden. Supply chain efficiency is achieved when logistics costs are reduced and products are made available in the right quantity

at the right time. Inadequacy of infrastructure in the logistics sector is seriously affecting the movement of goods.

Logistics accounts for 30% of India's GDP. In post-independence India, more consideration was given to foodgrain storage but not enough importance was given to the logistics sector. Rail and air freight movement should be strengthened and adequate containers should be made available. A precise outline is essential for this. There is a need for coordination between agencies, stakeholders and various ministries in the field of logistics. The National

Logistics Policy is still evolving. He also demanded that the discussions in this regard should be completed soon.

The increase in e-commerce points to the need to strengthen the logistics sector in Kerala. He said that lack of space availability in Kerala is a challenge and if more storage centers are established. this shortage can be solved. Multistoried warehouses are ideal for Kerala.

KMA President L. Nirmala, CEO Forum Chairman K. Harikumar and Honorary Secretary Algiers Khalid spoke.

Leader Insight

28th July 2022

veryone in health sector is competing to improve the service as there are other options if the best service is not available, said, Medcare Hospitals and Medical Centers Group CEO Dr. Shanila Laiju. She was speaking at the Leader Insight lecture series organized by the Kerala Management Association. Most people don't have the patience to wait. Many in the healthcare industry are struggling to retain customers and attract new customers.

The COVID era has brought about significant changes in the health sector. With the spread of online consultation, patients have started getting facilities to consult with doctors of their choice and to



consult at home. Maintaining a warm relationship between staff and customers in healthcare facilities can be challenging. Management wants not to lose a single customer due to employee failure.

Satisfied customers are the backbone of any hospital. To take care of a patient in the hospital, one must take into account the emotional upheavals of not only the patients but also the family members. Digitalization in healthcare has been a revolutionary change for patients and hospitals alike. The facilities in the hospitals should be improved to attract more customers. The customer should be able to provide the kind of services that will satisfy the customer while

entering the hospital. There are many types of rooms available in hospitals today that can be selected according to the customer's choice. Hospitals are also changing according to customer preferences. Shanila Laiju said that maintaining the relationship with the customer is essential for the survival of any hospital. There are often disputes between consumers and hospital staff regarding discharge. She said that the only way to do this is to have proper communication with the customers.

KMA President L. Nirmala, Vice President Bibu Punnooran, Honorary Secretary Algiers Khalid and others spoke.

Letter from members

irst of all let us congratulate the President and Managing Committee for conducting a highly successful lecture series programme yesterday, on the topic connected with "logistics and supply chain infrastructure – key for growth of trade and industry in Kerala".

The most important part of the success of yesterday's programme was in the selection of the topic. As the KMA is an organisation consisting individual members as well as corporate members and majority are from

the world of business and industry, the topic selection for our lecture series is so important and the subject should be beneficial for the business and industry fraternity.

We understand that, yesterday, most of the participants really enjoyed the whole Q&A session handled by the two matured people viz, the Speaker Dr. B. B. Pattanaik and the compere, our own Harikumar Sir. Such programs will be appreciated by the majority in future also.

Antony Joseph Managing Director AQA Quality Management Systems Pvt.Ltd.

Upcoming events Secretary

4 Aug - CSR Forum Inauguration

Dr Lopamudra Privadarshini,

General Manager - CSR, Community Relations, Aditya Birla Group

15 Aug - 75th Independence Day Celebration

at KMA House

15 Aug - Friendly Cricket Match

18 Aug - Inauguration of KMA House

25 Aug - Digital Summit

Holiday Inn, Kochi

26 Aug - SYMP (Shaping Young Minds Programme)

17 Nov - 40th Annual National Management Convention



Algiers Khalid Honorary Secretary

Secretariat **NEWS**



Greetings from the KMA Secretariat.

As you all know our renovated building will be commissioned this month. We are in the process of finding a suitable person for inaugurating the building. The month of July was hectic with various programmes under Programe committee, Women Managers forum and CEO Forum. This month also we have programmes lined up. Our President Nirmala Lilly was invited to Ilahia School of Management as the Chief Guest for fresher's orientation day. She also inaugurated and was the Chief Guest at the AGM of Leaders Forum. Wishing you all a successful August ahead.

> Regards Lt. Jojoe Jacob **Executive Director**











MALAYALA MANORAMMA

കെഎംഎ (പഭാഷണ പരമ്പര തുടങ്ങി

കൊച്ചി ● കോള മാനേജ്മൻ അസോസിയേഷൻ (കെഎംഎ) സിളും ടോക് പ്രഭാഷണ പരമ്പര യിലെ ആദ്യ പ്രഭാഷണം സംഘ ടിപ്പിച്ചു. കോളം ലോജിസ്റ്റിക്സ് കാത്ത് ബിഹ്യുരം മുന്നോറെ ഒന്നെ പ്രഭാഷണം നിർവരിച്ച പ്രയർ ചെയർക്ക് ഡോ. ബിജ്ബൽ ഭൂർട്ടൻ പ്രസാമിക് പറഞ്ഞു നിർഷ്ടിച്ച പരയും പുർ ചെയർക്ക് ഡോ. ബിജ്ബൽ ഭൂർട്ടൻ പര്യം പരയും വർധിപ്പിക്കാൻ കോള്ളം സ്ഥാരു മേഥ്യമായ ആകർഷിക്കണം, കേളത്തിൽ സ്ഥല് ലഭ്യാക്കുറ വു വെല്ലവിളിയാണ്. കുടുക്കുറ ഡംഒണം കുറ്റെങ്ങൾ സ്ഥാപി ച്ചാർ ഈ കുറവു പരിഹരിക്കാൻ

കഴിയും ബംഗ്വനില വെയർഹൗ സുകളാണു കേരളത്തിന് അനു യോള്യം. രാജ്യത്തു ഭക്ഷ്യധാന്യ സംഭര നെത്തിനു വലിയ പരിഗണന നൽ രിയയാലും, വോജിസ്റ്റീര്ഹ്സ് മേലയ്ക്കു വേണ്ടത്ത് പ്രധാനം ന്യം നൽകിയിട്ടില്ല. രായിൽ, വ്യവം ചാക്ക് നീരം ശര്ങ്ങിരപ്പ ഉത്തുകയും ആവധ്യത്തിനു കണ്ടെയ്നറുകൾ ലഭ്യമാക്കുക യും വേണം ഇതിനു കൃത്യമാരും യും വേണം ഇതിനു കൃത്യമാരും യും വേണം ഇതിനു കൃത്യമാരും തുപരേഖ് അനിവാരുമാണെന്നും അദ്ദേഹം പറഞ്ഞു. കെഎംഎ പ്രസിഡന്റ് എൽ. നിർമല, കെ. ഹരികുമാർ, അൾജിയേഴ്സ് ഖാ ലിദ് എന്നിവർ പ്രസംഗിച്ചു.

METRO VARTHA

ലോജിസിക്സ് മേഖലയിൽ മാസർപാൻ വേണം: ബിഭൂതി ഭൂഷൺ പട്നായിക്

വേണം: ബിഭൂതി ഭൂഷൺ പട്നായിക് കൊച്ചി: വിതരണ ശ്വാക്കയുടെ നിർണായം ടെകരാണ് വോജി സ്റ്റിക്സ് രേഖരായെന്നും വെയർഹാസിംഗ് ഡെവപ്രെ അന്റ് ആന്റ് റെയുവോറ്റ് അതോറിറ്റ് മൂൻ ചെൽമാൻ ഡോബിഴുതി അംഗുരു റെയുവോറ്റ് അതോറിറ്റ് മൂൻ ചെൽമാൻ ഡോബിഴുതി ദുപങ്ങർ പത്രായിക്. വോജിസ്റ്റിക്സ് അടിസ്ഥാന സൗകമ്യങ്ങൾ വികസി പ്പിക്കാൻ കേരളം തയറാകണം. പായ്ക്കിൽ, ചാക്കുന്നിക്കുംസര നോപ്പിയാണ യുംബല എന്നിവ കായ്യക്കാരത്തിയാർ മാത്രമെ ഉ ൽപാകർക്ക് നേട്ടുക്കോക്കാൻ കഴിയും കെഎംഎ നടത്തുന്ന സ് ഇപ്പെടെക്ക് പ്രദേശങ്ങളെ പായായിലെ ആര്യ പ്രദേശങ്ങന്നെ വിർവഹി ച്ച് സംസാരിക്കുകയായിരുന്നു ഡോബിഴുതി ഭൂഷൺ പടനായിക്ക്. വിതരണ യുംബയും വോജിന്റ്രിക്ക്സും കായ്യക്കാരിയാർ കമ്പനികൾക്ക് പുടുതൽ ലാജുണ്ടാവുകയും ഉപഭോകതാക്കൾ ക്വന്നികൾക്ക് പുടുതൽ ലാജുണ്ടാവുകയും ഉപയോക്കാര നിരോ ശക്തിപ്പെടുത്തുകയും അത്യം വെയും വെയും വെയോക്കുകയും വേണ്ടം. ഇതിൻ എയുരോയ ഉപയോക്കാരന് വിതരെ ശക്തിപ്പെടുത്തുകയും വേട്ടുകള്ളതിന് കരുത്തിവാരു. മാണെന്നും ദേശിയ വോജിസ്റ്റിക്സ് സം സംബസ്വിച്ച ചർച്ചംൾ ഉൻ പൂർത്തിയാർക്കണക്കെന്നും അദ്യഹം ആവരും കുരും എ പ്രസിഡറ്റ് എൽസിർലെ, സിള്ള ഹോദം ചെയർമാൻ കെഹ മികുമാർ, ഓണറ്റി സെക്രട്ടറി അൾജിയേഴ്സ് ഖാലിദ് സംസാരിച്ചു.

CHANDRIKA

മാനേജ്മെന്റ് അസോസിയേഷൻ സി ഇ ഒ ടോക്ക് സംഘടിപ്പിച്ചു

കൊച്ചി: കേരള മാനേജ്മെന്റ് അസോസിയേഷ ൻ സംഘടിപ്പിച്ച സിഇഒ ടോക് പ്രഭാഷണ പരമ്പര വെയർഹൗസിംഗ് ഡെവലപ്മെൻറ് ആൻഡ് റെഗു വെൽപോസിംഗ് ഡെവലപ്രെൻ് ആൻഡ് റെഗു ലേറ്ററി അയോറിറ്റി മുൻ ചെയർമാൻ ഡോ. ബിടുതി ഭൂഷൺ പട്നായിക് നിർവഹിച്ചു ലോജിസ്റ്റിക്സ് അ ടിസ്ഥാന സൗകര്യങ്ങൾ വികസിപ്പിക്കാൻ കേരളം തയാറാകണമെന്ന് അദ്ദേഹം പറ്ഞ്ഞു. പാര്ക്കിൻ, ചരക്കുനിക്കാ, സംഭരണം, വിതരണ ശുംഖല എന്നി വ. കാര്യക്ഷമമാക്കിയാൽ മാത്രമേ ഉത്പാദകർക്ക് നേട്ടമുണ്ടാക്കാൻ കഴിയൂ എന്നും അദ്ദേഹം പറഞ്ഞു. കെ എം എ പ്രസിഡൻ്റ് എൽ. നിർമല, സി ഇ ഒ ഫോ റം ചെയർമാൽ കെ. ഹരികുമാർ, ഓണററി സെക്രട്ട റി അൾജിയേഴ്സ് ഖാലിർ എന്നിവർ സംസാരിച്ചു.

JANMABHUMI

സിഇഒ ടോക്ക് സംഘടിപ്പിച്ചു

കൊച്ചി: വിതരണ ശ്യം ങ്ങൾ വികസിപ്പിക്കാൻ കൊച്ചു: വിതരണ ശ്യം അശ് വികസിച്ചിക്കാൻ ബലയുടെ നിർണായക കേടും തയാറാകണ ഘടകമാണ് ലോജിസ്റ്റി മെന്നും അദ്ദേഹം പറ ക്സ് മേഖലയെന്നും ഞഞു, പായ്ക്കിര്, ചര കേരളം ലോജിസ്റ്റിക്സ് ക്തുനിക്കം, സംമേശ് ന്നോഗുണ്ടെന്നും വെ ന്നിവ കാര്യക്ഷരമാക്കി യർഹൗസിംഗ് ഡെവ യാൽ മാത്രമേ ഉത്പ ലപ്മെൻറ് ആൻഡ് റെ ാദകർക്ക് നേട്ടമുണ്ടാ

യുപ്പോടി അതാറിറ്റി കാൻ കഴിയു എന്നു യാമുണ്ടാ നിഷക്ഷ ക്യാളു വൂൻ ചെൽകാർ ഡോ. അദ്ദേഹം പറഞ്ഞു. പദോക്താക്കൾക്ക് ബിഭൂതി ദൂഷൺ പട്ന കെഎംഎ സംബടി മിതരാക ഒഴിവാക വയിക്. യോജിസ്റ്റിക്സ് വ്ലിക്കുന്ന സിജ്യമ ടോയും ചെയ്യുമെന്നും അടിസ്ഥാന സൗമക്യ ക്ക് പ്രദരഷണ പരമ്പ ദ്രേഹം വ്യക്തമാക്കി.

സാരിക്കുകയായിരുന്നു ഡോ. ബിഭൂതി ഭൂഷൺ പട്നായിക്. വിതരണ ശ്യംഖലയും ലോജിന്റ് നികൾക്ക് കൂടുതൽ മിതഭാരം ഒഴിവാകുക

DHESHABHIMANI

പ്രഭാഷണപരമ്പര

കെഎംഎ സംഘടിപ്പിക്കുന്ന സിഇഒ ടോക് പ്രഭാഷണപര മ്പര തുടങ്ങി. ഡോ. ബിഭുതിഭു ഷൺ പട്നായിക് ആദ്യ പ്രഭാ ഷണം നടത്തി. കെഎംഎ പ്രസിഡന്റ് എൽ നിർമല, സി ഇഒ ഫോറം ചെയർമാൻ കെ ഹരികുമാർ, ഓണററി സെക്ര ട്ടറി അൾജിയേഴ്സ് ഖാലിദ് എന്നിവർ സംസാരിച്ചു.

DEEPIKA

കെഎംഎ ലിഡർ ഇൻസൈറ്റ് പ്രഭാഷണം സംഘടിപ്പിച്ചു

കൊച്ചി: കേരള മാനേജ്മെന്റ് അ സോസിയേഷൻ (കെഎംഎ) സംഘടിപ്പിക്കുന്ന ലീഡർ ഇൻ സൈറ്റ് പ്രഭാഷണ പരമ്പരയിൽ ദി ആർട്ട് ഓഫ് ആർട്ടിക്കുലേഷ ൻ എന്ന വിഷയത്തിൽ മംഗളൂരു സ്വസ്തിക കോളജ് പ്രിൻസിപ്പ ൽ മാലിനി ഹെബ്ബർ പ്രഭാഷണം നടത്തി. ഒന്നിച്ചുള്ള പ്രവർത്തന ങ്ങളിലൂടെ നൂതന ആശയങ്ങൾ ഉൾക്കൊള്ളാനും നടപ്പാക്കാനും സാധിക്കുമെന്ന് അവർ പറഞ്ഞു. ആത്മവിശ്വാസം ഇല്ലെങ്കിൽ എ ത്ര കഴിവുകൾ ഉണ്ടെങ്കിലും ആ ശയവിനിമയം സാധ്യമാവില്ലെ ന്നും അവർ കൂട്ടിച്ചേർത്തു.

INDIAN EXPRESS

'Kerala should brace its logistic infrastructure'

Kochi: To attract more private players, Kerala should focus on developing logistics infrastructure, said Dr Bibhuti Bhushan Patnaik, former chairman of Warehousing Development and Regulatory Authority (WDRA). He was speaking at the 'CEO Talk' organised by the Kerala Management Association (KMA). According to him, producers will benefit only if the packing, transportation, storage and distribution chains are strengthened. Logistics account for 30% of the country's GDP.

VEEKSHANAM

കെ എം എ ലീഡർ ഇൻസൈറ്റ് പ്രഭാഷണം സംഘടിപ്പിച്ചു

കൊച്ചി: കേരള മാനേജ്മെന്റ് അസോസിയേഷൻ (കെ എം എ) സംഘടിഷിക്കുന്ന ലീഡർ ഇൻസൈറ്റ് പ്രഭാഷണ പരമ്പ രയിൽ ദി ആർട്ട് ഓഫ് ആർട്ടി ക്കുലേഷൻ എന്ന വിഷയ ത്തിൽ മംഗളൂരു സ്വസ്തിക കോളേജ് പ്രിൻസിഷൽ മാലിനി ഹേബ്ബർ സംസാരിച്ചു. നൂതന ആശയങ്ങൾ ഉൾക്കൊള്ളാനും നടപ്പാക്കാനും ഒന്നിച്ചുള്ള പ്ര വർത്തനങ്ങളിലൂടെ സാധിക്കു മെന്ന് അവർ പറഞ്ഞു. കെ എം എ പ്രസിഡന്റ് എൽ.നിർ മല, പ്രോഗ്രാം കമ്മിറ്റി ചെയർ മാൻ ബിബു പുന്നൂരാൻ, ഓ ണററി സെക്രട്ടറി അൾജിയേഴ് സ് ഖാലിദ് എന്നിവർ സംസാ

JANAYUGAM

കെ എം എ ലീഡർ ഇൻസൈറ്റ് പ്രഭാഷണം

യ്യിറിക്കിന്റെ പ്രഭാഷ്ണം സംഘടിപ്പിച്ചു കൊച്ചി: കേരള് മാനേജ്മെത് അസോസിയേഷൻ (കെ എം എം) സംഘടിപ്പിക്കുന്ന ലീഡർ ഇർക്കാൾ; (ച്വഭാഷണ പരമ്പര യിൽ ദി ആർട്ട് ഓഫ് ആർട്ട്വം) പ്രത്യേഷ വന്ന്വികയത്തിൽ മംഗള്ള വന്ന്വിക്ക് കാലിനി ഹെബ്ബർ സംസാരിച്ച, ആനെ ആകയങ്ങൾ ഉൾക്കൊള്ളാനും നടപ്പാക്കാനം ഒന്നിച്ചുള്ള പ്രവർത്തനങ്ങളില്ല ടെ സാധിക്കാക്കന് പ്രച്ച രീക്കുന്നത് എന്നല്ല. എതാണ് അദ്ദേഹം നൽകന്ന സമ്പേശമെ അദ്ദേഹം നൽകന്ന സമ്പേശമെ അദ്ദേഹം നൽകന്ന സമ്പേശമെ അദ്ദേഹം നൽകന്ന സമ്പേശമെ ന്നാണ് ശ്രദ്ധിക്കേണ്ടത്. ആശ യവിനിമയത്തിനുള്ള മാർഗം മാ യമാണ് പ്രഭാഷണങ്ങളും പ്രസം ത്രമാണ് പ്രഭാഷണങ്ങളും പ്രസം ഗങ്ങളാം. മികച്ച പ്രസംഗികനാ കണമെങ്കിൽ ഒരു മികച്ച കേൾ വിക്കാരൻ ഇടിയാകണമെന്ന് അവർ പറഞ്ഞു.

SIRAJ

ന്നി ബ ഒ ഭോക്ക്

കോച്ചി | വിതരണ ശൃംഖല യുടെ നിർണായക ഘടക മാണ് ലോജിസ്റ്റിക്സ് മേഖ ലയെന്നും കേരളം ലോജി സ്റ്റിക്സ് രംഗത്ത് ബഹുദൂരം മുന്നേറാനുണ്ടെന്നും വെയർ മുന്നോനുണ്ടെന്നും വെയർ ഹൗസിംഗ് ഡെവലപ്മെന്റ് ആൻഡ് റെഗുലേറ്ററി അതോ റിറ്റി മുൻ ചെയർമാൻ ഡോ. ബിജുതി ഭൂഷൺ പട്നായി ക്. ലോജിസ്റ്റിക്സ് അടി ഡ്രാന സൗകര്യങ്ങൾ വിക സിപ്പിക്കാൻ കേരളം തയാ റാകണമെന്നും അദ്ദേഹം പറഞ്ഞു. കെ എം എ പ്ര സിഡന്റ് എൽ നിർമല, സി ഇ ഒ ഫോറം ചെയർമാൻ കെ ഹരികുമാർ, ഓണററി സെക്രട്ടറി അൾജിയേഴ്സ്

MANGALAM

'ലോജിസ്റ്റിക്സിൽ മാസ്റ്റർപ്പാൻ വേണം'

കൊച്ചി: വിതരണ ശ്യംഖലയുടെ നിർണായക ഘടകമാണ് ലോജി സ്റ്റിക്സ് മേഖലയെന്നും കേരളം ലോജിസ്റ്റിക്സ് രംഗത്ത് ഖഹു ദുരം മുന്നോറാനുണ്ടെന്നും വെയർഹൗസിംഗ് വെമ്പലപ്പെട്ടാൻറ് ആൻ ഡ് റെസുലേറ്ററി ആതോറിറ്റി മൂൻ ചെയർമാൻ ഡോ. ബിച്ചതി ഭൂ ഷൺ പടനായിക്. ലോജിസ്റ്റിക്സ് അടിസ്ഥാന സൗകര്യങ്ങൾ വി കസിപ്പിക്കാൻ മക്കളം തയാറാകണമെന്നും അദ്ദേഹം പറഞ്ഞു. പാ യ്ക്കില്, ചരക്കുന്നിക്കെ, സംഭരണം, വിതരണ ശ്യംഖല് എന്നിവ കാ രൂക്ഷമമാരതിയാൽ മാത്രമേ ഉത്പാദകർക്ക് നേട്ടമുണ്ടാരാൻ കഴി യൂ എന്നും അദ്ദേഹം പറത്തും. കെ എം എ ഡഘടിച്ചിക്കുന്ന സി ഇ ഒ ടോക്ക് പ്രഭാഷണം പരമ്പായിലെ ആദ്യ പ്രഭാഷണം നിർവഹിച്ച് സംസാരിക്കുകയായിരുന്നു അദ്ദേഹം കെ എം എപ്രസിയന്റ് എൽ. നിർമല, സി ഇ ഒ ഫോറം ചെയർമാൻ കെ. ഹരികുമാർ, മാണററി സെക്രട്ടറി അൾജിയേഴ്സ് ഖാലിദ് എന്നിവർ സംസാരിച്ചും.

SUPRABATHAM

ലോജിസിക്സ് മേഖലയിൽ മാസർപാൻ വേണമെന്ന് ബിഭൂതി ഭൂഷൺ പട്നായിക്

🛘 കെ.എം.എ യുടെ സി.ഇ.ഒ ടോക്കിന് തുടക്കം

SIRAJ

പ്രദാഷണം സംഘടിഷിച്ചു

സംഘടിപ്പിച്ചു കോളി | കേരള മാനേജ്മെ ന്റ് അ സ്റ്റോസി യേഷൻ സംഘടിപ്പിക്കുന്ന ലീഡർ ഇൻസൈറ്റ് പ്രഭാഷണ പര മ്പയിൽ ദി ആർട്ട് ഓഫ് അർട്ടിക്കുലേഷൻ എന്ന വി ഷയത്തിൽ മംഗളൂരു സ്വസ്സിക കോളജ് പ്രിൻസിപ്പൽ മാലിനി ഹെബ്ബർ സംസാരി ച്ചു. കെ എം എ പ്രസിഡന്റ് എൽ നിർമല, പ്രോഗാം കമ്മിറ്റി ചെയർമാൻ ബിബു പുന്നുരാൻ, ഓണററി സെക്ര ട്രറി അർജിയേഴ്സ് ഖാലിർ സംസാരിച്ചു.

DHESHABHIMANI

കെഎംഎ പ്രഭാഷണം സംഘടിപ്പിച്ചു

കൊച്ചി

കോച്ചി
കേരള മാനേജ്മെന്റ് അസോ
സിയേഷൻ (കെഎംഎ) സം
ലെടിപ്പിക്കുന്ന ലീഡർ ഇൻ സെറ്റ് പ്രഭാഷണ പരമ്പര ത്യെറ്റ് പ്രഭാഷണ പരമ്പര ത്യൽ 'ദി ആർട്ട് ഓഫ് ആർട്ടി ക്യോബേൻ' വിഷയത്തിൽ കാ ഗ്രജ്യരു സ്വസ്തിക കോളേജ് പ്രിൻസിപ്പൃൽ മാലിനി പെരുന്നിപ്പൃൽ മാലിനി ഹെബ്ബർ സംസാരിച്ചു. കെ എം പ്രസിഡന്റ് എൽ നിർമ്മം, പ്രോഗ്രാം കമ്മിറ്റി ചെയർമാൻ ബിബു പുന്നുരൻ, ഓണററി സെക്രട്ടറി അൾജിയേഴ്സ് ഖം ബിദ് എന്നിവർ സംസാരിച്ചു.

MALAYALA MANORAMMA

പ്രഭാഷണം നടത്തി

കൊചി • കേരള മാനേജ്മെന് കൊച്ച് • കേരള മാനേജമെനു അസോസിയേഷൻ (കെഎംഎ) ലീഡർ ഇൻസൈറ്റ് പ്രഭാഷണ പരമ്പരയുടെ ഭാഗമായി 'ദ് ആർട്ട് ഓഫ് ആർട്ടിക്കുലേഷൻ' എന്ന വിഷയത്തിൽ മംഗളൂരു സ്വ സ്തിക കോളജ് പ്രിൻസിപ്പൽ മാ ന്ദ്രത്ത് കോള്ള്ള പ്രദേശ്യയ മാ ലിനി ഹെബ്ബാറുടെ പ്രഭാഷണം സംഘടിപ്പിച്ചു. കൈഎംഎ പ്രസി ഡന്റ് എൽ.നിർമല, ബിബു പുന്നു രാൻ, അൾജിയേഴ്സ് ഖാലിർ എന്നിവർ പ്രസംഗിച്ചു.





Choose your dream home at Prime locations in Kerala

KOCHI | TRIVANDRUM | THRISSUR | CALICUT

TALK TO US 9645 88 3333

() O () O CREDAÎ W MAN